

**Presentation  
of «SANDORA» LLC  
2021**



**САНДОРА®**

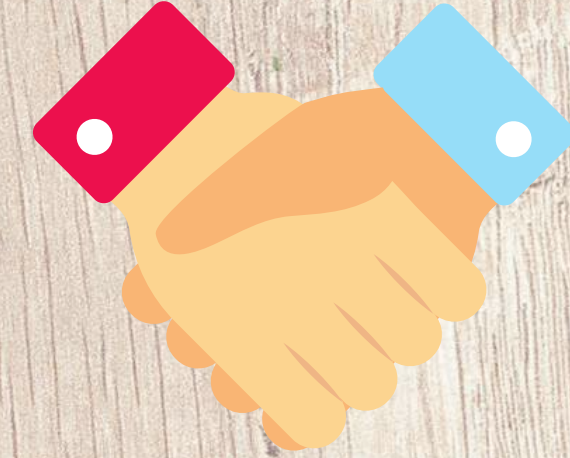
*Гарантія якості*

# Company profile

We successfully deliver the export goods in more than 30 near-abroad countries as well as far-abroad countries, including Europe, North America, Asia, Middle East, Africa.



# Our Mission



**Mission of PepsiCo Company is to be the world best Company producing the food stuff and focused at finished products and drinks.**

**We are striving to make profit to our investors, creating possibilities for development and prosperity**

**for our employees, business partners and society in regions we work in.**

**Whatever we do we are guided by three principles— honesty, consistency and justice.**



**PEPSICO**



# Our achievements



«Sandora» is one of leaders of Ukrainian juices market, which **takes more than 50 %** of Ukrainian juices market.

«Sandora» is the gold standard in juices with high quality of choicest raw material and advanced technologies;

the widest range of juices and nectars;

Sandora has picked up the award of **«Choice of the year» for 16 consecutive years** from 2004 till 2020.

Sandora was the only food stuff producing company which in 2019 and 2020 has picked up the award of **«Choice of the decade»**.




# Our raw materials

*Due to this procedure we can guarantee quality and safety of the raw material used in the production.*

## The Company mainly use :

 customized and exclusive raw materials

 raw materials from leading producers when producing TM Sandora and TM Sadochok products, as well as local raw material when producing the domestic tastes.

 All raw material suppliers must pass the procedure of approval by PepsiCo Company and then they are included into the Matrix of the approved suppliers.



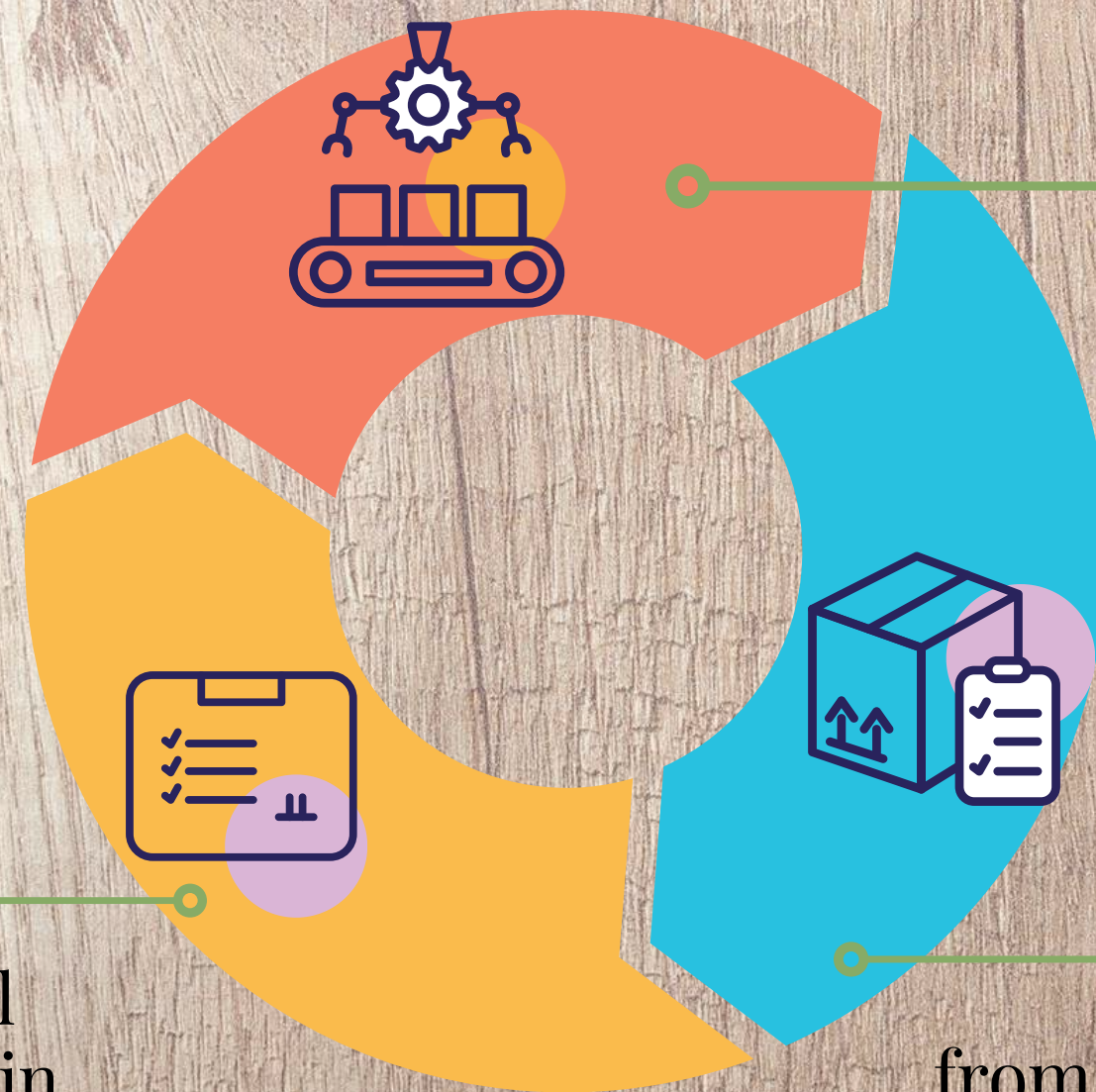
# Our production

## Modern equipment

enables to avoid using colorants, preserving agents and artificial.

## Modern aseptic packaging

from the leading global producers guarantees considerable storage time and convenience for distribution.

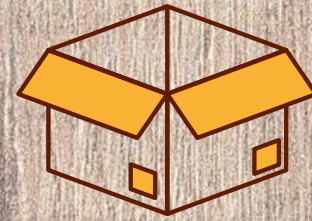


## Short-time high-temperature processing with low temperature pressure conditions

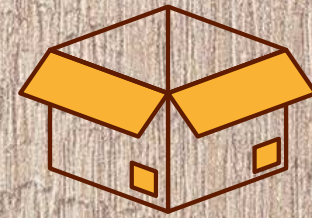
enables to save maximum useful vitamins and minerals contained in fresh fruits and berries.



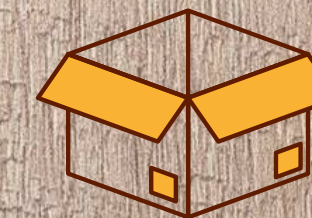
# Our export packaging



**Product name is in English and Russian languages.**



**Information is in English, German, Moldavian, Georgian, Russian, Latvian, Estonian, Lithuanian, Chinese, Arabian, Hebrew, Azerbaijan languages.**



**Provided a Client on a regular basis orders the products within scope of our minimum production scope, then by agreement with that Client we can place text in any language.**



# Our quality control



One of the Company's key principles is to offer consumers the wide range of **high quality** products. **DSTU ISO 9001** quality management system as well as **DSTU ISO 22000** food safety management system are implemented at every factory of Sandora LLC in Ukraine. This system is based on principle of **Hazard Analysis and Critical Control Points (HACCP)**





# Why do you need our juices?



**DIVERSITY OF  
TASTES**

**AVAILABLE  
PRICE**

**FRESH  
DRINK**



# Sandora

# TM Sandora



TM «Sandora» is the most popular trade mark of juices in Ukraine, standard of high quality and natural taste. Products of TM «Sandora» are held in esteem amongst consumers not only at domestic market but in many other countries as well.



# Sandora

## TM Sandora (Assortment)



# Sandora

## TM Sandora (Novelties)

TM «Sandora» offers to the consumers two new and unique tastes:

Orange-Mango-Passion  
fruit nectar

Guava-Mango Nectar



# Sandora

## TM Sandora (range)

| №  | Taste name                     | % of fruit-vegetable part content | Pack size |         |          |         |          |
|----|--------------------------------|-----------------------------------|-----------|---------|----------|---------|----------|
|    |                                |                                   | 2,0 ltr   | 1,5 ltr | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 1  | Apple juice                    | 100%                              | 2,0 ltr   | 1,5 ltr | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 2  | Banana nectar                  | 25%                               |           |         | 0,95 ltr |         |          |
| 3  | Banana-apple-strawberry nectar | 30%                               |           |         | 0,95 ltr | 0,5 ltr |          |
| 4  | Black current nectar           | 25%                               |           |         | 0,95 ltr |         |          |
| 5  | Cherry nectar                  | 35%                               | 2,0 ltr   | 1,5 ltr | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 6  | Grape juice                    | 100%                              |           |         | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 7  | Grape nectar (red)             | 80%                               |           |         | 0,95 ltr |         |          |
| 8  | Grape-apple-pomegranate nectar | 50%                               |           |         | 0,95 ltr |         |          |
| 9  | Grapefruit nectar              | 60%                               |           |         | 0,95 ltr |         |          |
| 10 | Lemon nectar                   | 25%                               |           |         | 0,95 ltr |         |          |
| 11 | Mango nectar                   | 30%                               |           |         | 0,95 ltr |         |          |
| 12 | Multifruit nectar              | 50%                               |           |         | 0,95 ltr |         | 0,25 ltr |
| 13 | Multivitamin nectar            | 50%                               | 2,0 ltr   | 1,5 ltr | 0,95 ltr | 0,5 ltr |          |
| 14 | Orange juice                   | 100%                              |           |         | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 15 | Orange-grapefruit nectar       | 70%                               |           |         | 0,95 ltr |         |          |
| 16 | Orange-peach nectar            | 45%                               |           |         | 0,95 ltr |         |          |
| 17 | Peach nectar                   | 50%                               |           |         | 0,95 ltr |         | 0,25 ltr |
| 18 | Pineapple nectar               | 80%                               |           |         | 0,95 ltr |         | 0,25 ltr |
| 19 | Pomegranate nectar             | 26%                               |           |         | 0,95 ltr | 0,5 ltr | 0,25 ltr |
| 20 | Sicilian red orange nectar     | 25%                               |           |         | 0,95 ltr |         |          |
| 21 | Tomato juice                   | 100%                              | 2,0 ltr   | 1,5 ltr | 0,95 ltr | 0,5 ltr |          |
| 22 | Vegetable juice                | 100%                              |           |         | 0,95 ltr |         |          |





# TM Agusha



**Raw material is purchased from the producers approved by PepsiCo Company.**

**Raw material for the juices production of infant's food passed the state sanitary-epidemiological expertise.**

**Number 1 in the country since 2013 and the leader up to now  
Ukrainian market share in the segment = 44% in 2020**





# TM Agusha (Juice)



- ✓ Does not contain sugar
- ✓ Fruits and nothing extra
- ✓ Does not contain preserving and flavouring agents
- ✓ Does not contain GMO





# TM Agusha (Puree doypack)



Unique SKU  
for a variety of diet



Basic tastes  
to start self-  
consumption





# Садочок

## TM Sadochok (Assortment)



### Popularity

TM «Sadochok» for many years is Ukrainian juice market leader with market share of some 31%

### Naturality

we use vegetables and fruits from approved suppliers' orchards for producing products TM «Sadochok». TM «Sadochok» products do not contain preserving agents, colourants, stabilizers

# Садочок

## TM Sadochok (Seasonal novelties 0.95 L)



Seasonal novelties – TM «Sadochok» always pleases its consumers by both tastes and sizes novelties.

Unique products in Tetra Pak packing – 100% juices of direct pressing. Unique technology, gentle thermal treatment and Tetra Pack packages enable to save maximum amount of useful substances containing in the fruits.

Two tastes – apple and tomato with salt.

# Садочок

## TM Sadochok (Novelties)

*TM «Sadochok» offers to the consumers  
two new and unique tastes:*

**Fruit and sea  
buckthorn nektar**

**Vegetable juice**



# Садочок

## TM Sadochok (Range)

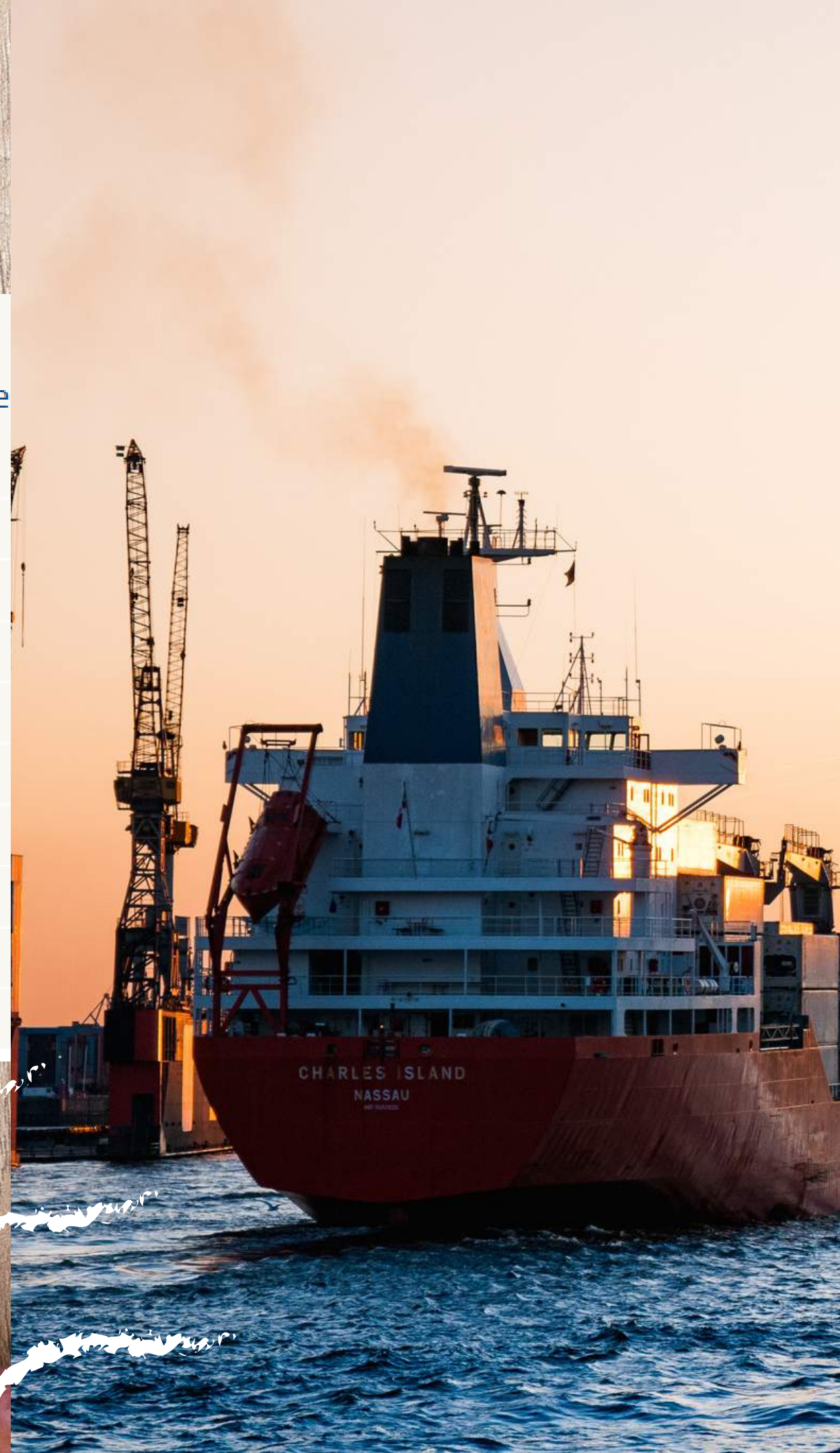


| №  | Taste name                         | % of fruit-vegetable part content |          | Pack size |         |         |
|----|------------------------------------|-----------------------------------|----------|-----------|---------|---------|
|    |                                    |                                   |          |           |         |         |
| 1  | Apple nectar                       | 70%                               | 1,93 ltr | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 2  | Apple, cranberry, chokeberry drink | 18%                               |          | 0,95 ltr  |         |         |
| 3  | Apple-banana nectar                | 37%                               |          | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 4  | Apple-carrot nectar                | 50%                               |          | 0,95 ltr  |         |         |
| 5  | Apple-carrot-strawberry nectar     | 50%                               |          | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 6  | Apple-cherry nectar                | 38%                               |          | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 7  | Apple-grape nectar (red)           | 50%                               | 1,93 ltr | 0,95 ltr  |         | 0,2 ltr |
| 8  | Apple-grape nectar (white)         | 50%                               | 1,93 ltr | 0,95 ltr  |         | 0,2 ltr |
| 9  | Apple-pomegranate nectar           | 40%                               |          | 0,95 ltr  |         |         |
| 10 | Apple-strawberry juice with pulp   | 40%                               |          | 0,95 ltr  |         |         |
| 11 | Apricot-apple nectar               | 50%                               |          | 0,95 ltr  |         | 0,2 ltr |
| 12 | Fruit-berry nectar                 | 50%                               | 1,93 ltr | 0,95 ltr  |         | 0,2 ltr |
| 13 | Multifruit nectar                  | 50%                               | 1,93 ltr | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 14 | Multimix nectar                    | 50%                               | 1,93 ltr | 0,95 ltr  | 0,5 ltr | 0,2 ltr |
| 15 | Orange nectar                      | 50%                               |          | 0,95 ltr  |         |         |
| 16 | Peach juice                        | 40%                               | 1,93 ltr | 0,95 ltr  |         |         |
| 17 | Pineapple juice drink              | 40%                               |          | 0,95 ltr  |         | 0,2 ltr |
| 18 | Tomato juice                       | 100%                              | 1,93 ltr | 0,95 ltr  |         | 0,2 ltr |

# LOGISTIC DATA

## (juices)

| Pack size                          | number of pieces in one packet | quantity of packets in a row / quantity of rows | quantity of packs in one pallet | quantity of pieces on one pallet |
|------------------------------------|--------------------------------|---|---------------------------------|----------------------------------|
| Sandora 1,5 ltr; Sadochok 1,45 ltr | 8                              | 16/4  | 64                              | 512                              |
| Sandora 0,95 ltr                   | 10                             | 15/4  | 60                              | 600                              |
| Sandora 0,5 ltr                    | 15                             | 12/6  | 72                              | 1080                             |
| Sandora 0,25 ltr                   | 15                             | 18/10   | 180                             | 2700                             |
| Sadochok 1,93 ltr                  | 6                              | 15/4  | 60                              | 360                              |
| Sadochok 0,95 ltr                  | 12                             | 12/5  | 60                              | 720                              |
| Sadochok 0,5 ltr                   | 24                             | 7/10  | 70                              | 1680                             |
| Sadochok 0,2 ltr                   | 27                             | 12/11   | 132                             | 3564                             |
| Agusha 0,2 ltr                     | 27                             | 15/8  | 120                             | 3240                             |



# Snacks

XPYCTEAM is not just a bread stick – it is beer snack!

XPYCTEAM is a combination of taste of conventional beer snack and ideal crunch!

XPYCTEAM is of macaroni type, prolate form which is familiar to consumers as bread sticks.

XPYCTEAM contains wheat and rye flour which surely creates the real bread taste.

XPYCTEAM is the ideal salty snack. Unlike chips, the bread sticks are not roasted but baked and do not form of crumbs. As opposed to conventional bread sticks,

XPYCTEAM bread sticks are handy to hold in hands and the pack practically does not contain crumbs!

# Snacks (Assortment)



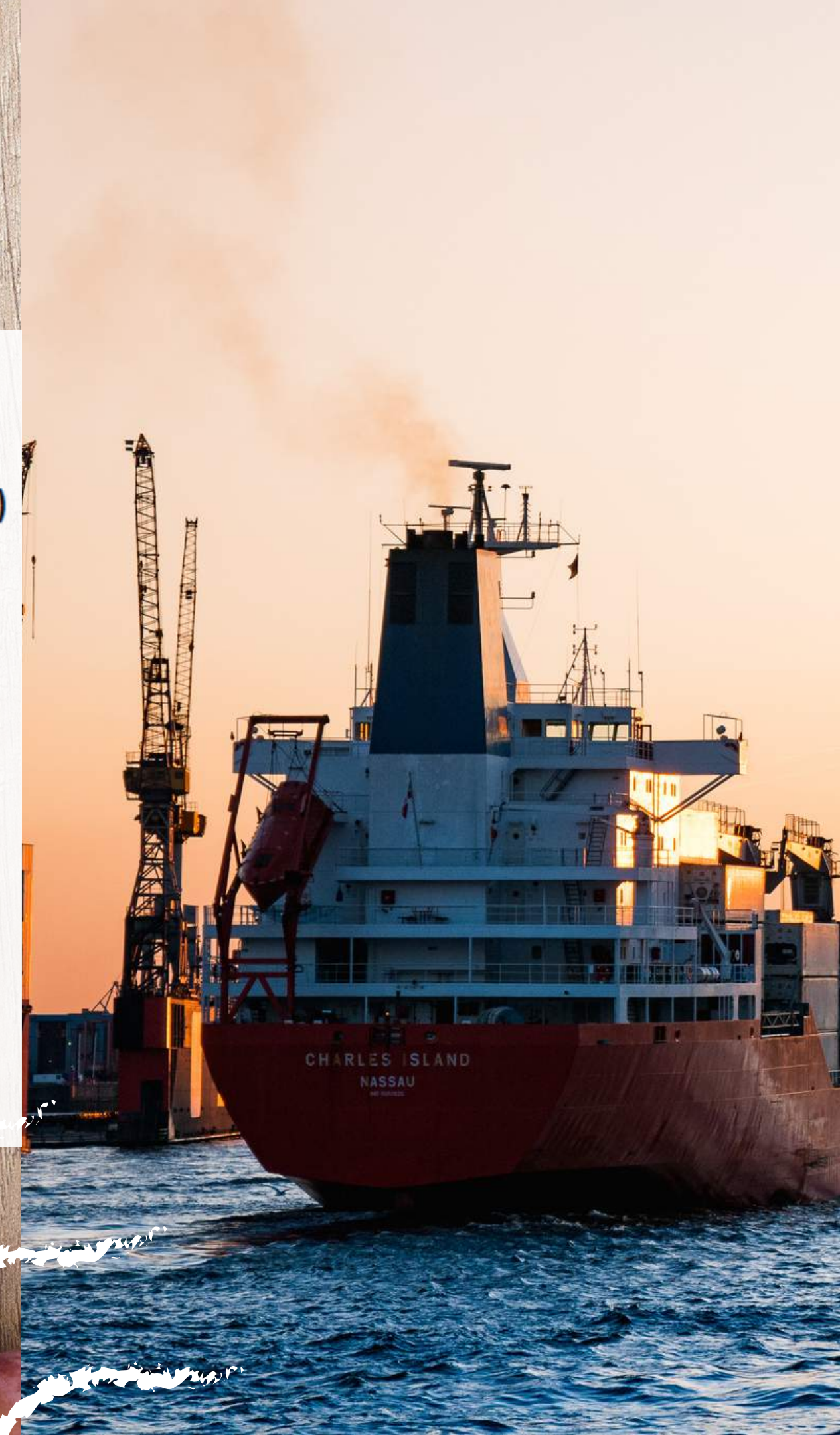
# Snacks (Range)

| No                     | Taste name                               | Pack size |       |       |
|------------------------|--|-----------|-------|-------|
| <b>Baguette</b>        |  |           |       |       |
| 1                      | Hrusteam baguette Ham and French mustard | 60 g      |       |       |
| 2                      | Hrusteam baguette Crab                   | 60 g      | 100 g |       |
| 3                      | Hrusteam baguette 4 cheeses              | 60 g      |       |       |
| 4                      | Hrusteam baguette Beef Teriyaki          | 60 g      |       |       |
| 5                      | Hrusteam baguette Mushrooms & Sour Cream | 60 g      |       |       |
| 6                      | Hrusteam Sour cream & greens             | 60 g      | 100 g |       |
| <b>Beersticks</b>      |  |           |       |       |
| 8                      | Hrusteam beersticks Squid                | 70 g      | 110 g |       |
| 9                      | Hrusteam beersticks Smoked sausage       | 70 g      | 110 g |       |
| 10                     | Hrusteam beersticks Chili                | 70 g      |       |       |
| 11                     | Hrusteam beersticks BBQ chicken wings    | 70 g      |       |       |
| <b>Crispy crackers</b> |  |           |       |       |
| 13                     | Hrusteam Sour Cream                      | 60 g      | 110 g | 150 g |
| 14                     | Hrusteam Steak BBQ                       | 60 g      | 110 g |       |
| 15                     | Hrusteam Aspic&Horseradish               | 60 g      |       |       |
| <b>Grenki</b>          |  |           |       |       |
| 17                     | Hrusteam Salmon                          | 55 g      | 90 g  |       |



# LOGISTIC DATA (Snacks)

| Trade Mark | Type pf packaging | Quantity on the pallet | Quntity in the box | quantity units in a row | quantity boxes on a pallet | weight of 1 pallet of product (approximately) |
|------------|-------------------|------------------------|--------------------|-------------------------|----------------------------|---|
| Xpyc Team  | Foil 55 g         | 2112                   | 24                 | 192                     | 88                         | 166,5   |
| Xpyc Team  | Foil 60 g         | 2112                   | 24                 | 192                     | 88                         | 177,5   |
| Xpyc Team  | Foil 70 g         | 2112                   | 24                 | 192                     | 88                         | 204,5   |
| Xpyc Team  | Foil 90 g         | 1344                   | 24                 | 192                     | 56                         | 166,0   |
| Xpyc Team  | Foil 100 g        | 1344                   | 24                 | 192                     | 56                         | 179,4   |
| Xpyc Team  | Foil 110 g        | 1344                   | 24                 | 192                     | 56                         | 192,8   |
| Xpyc Team  | Foil 140/150 g    | 1344                   | 24                 | 192                     | 56                         | 192,8   |



# How to contact us?

*For all additional information you can easily contact us by e-mail or phone bellow*



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